



Aranda Homes Policy for Co-Broke Registration

EFFECTIVE DATE: _____

This letter is written confirmation that ARANDA Homes, INC. will be paying the Broker named a commission fee on behalf of your clients. If a contract is executed within 90 days of the effective registration date above. Your registration of this client may be extended for additional 90 days by revisiting a model center and filling out a registration card. This will give a Total of 6 months of commission protection. Note: it is the responsibility of the Realtor to keep track of return dates to ensure client(s) are re-registered.

YOU WILL NOT BE REGISTERED based on the following:

1. The client or the client's spouse has previously visited an ARANDA MODEL CENTER and has been registered and or has been working with an ARANDA representative.
2. The client is not present at the time the registration card is filled out in the model home center.

ARANDA HOMES SALES ASSOCIATES WILL:

Demonstrate model homes.
Quote all prices for contracts and addendums.
Prepare all contracts for purchase.
Review all plans.
Prepare construction changes to be made.
Make appointments for selections to be made.
Make available approved lenders list for financing.

BROKER'S FEES

Broker will be paid a commission fee of three (3%) percent of the total price including pool (if included in model package) and all addendums. Items not included are allowances, home site improvements, seawalls and docks.

Payment of fees will be paid to Broker after draws have been received, in two equal draws. First draw payment will be after the slab has been completed and inspected. Second draw payment will be after tie beam has been completed and inspected.

Client Name: _____
Address: _____
City: _____ State _____ Zip _____
Phone: _____

Brokers Agency Name: _____
Address: _____
City: _____ State _____ Zip _____
Agent Name: _____ Phone _____

AGENT SIGNATURE

DATE

ARANDA HOMES REPRESENTATIVE.

DATE